

## Off Balance Sheet Growth Funding

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Off Balance Sheet Growth Funding can provide an alternative source of growth capital without compromising earnings. This program can yield a return of potentially significant value, well beyond what could be realized in an outright sale. Goodrich Capital will develop a “turnkey” program to facilitate this funding plan and utilize our extensive relationships in the private equity sector to structure a proprietary investment program specifically for your transaction.

- Qualifying business would be spun off from the parent company and established as a separately capitalized, standalone entity.
- A parent company would receive compensation and retain a minority interest in the company.
- A financial sponsor would provide acquisition capital along with working capital to support a growth plan.
- A parent company would realize a second liquidity event in three to five years upon the exit by sponsor.
  - Parent company could choose to reacquire the now more fully developed business in the future.

Qualifications for a candidate interested in Off Balance Sheet Growth Funding

- Pre Determined growth plan and funding requirement
- Modest scale- minimum \$50M revenue and a 10% EBITDA
- Proprietary brand or market position

### **About Goodrich Capital LLC**

<http://www.goodcap.com>

Goodrich Capital LLC is an International Corporate Financial Advisory focused on middle market companies with revenues of \$25M to \$250M . As former business managers, the principals of Goodrich Capital are able to quickly assess the strategic significance of a business and in turn move a company towards a liquidity event where the inherent value of a business can command the greatest value. The firm has strong sector expertise in the building industry, consumer products, health care, “green” products and technologies, and manufacturing. Goodrich Capital is the U.S. partner of euroMerger, a fourteen country consortium of M&A firms facilitating international market access.

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